



**Tait Marketing &
Distribution Co. Ltd.**

Stock Symbol: 5902

**Institutional Investor
Conference 2024**

Financial report

Business Strategy

Q & A

Financial report

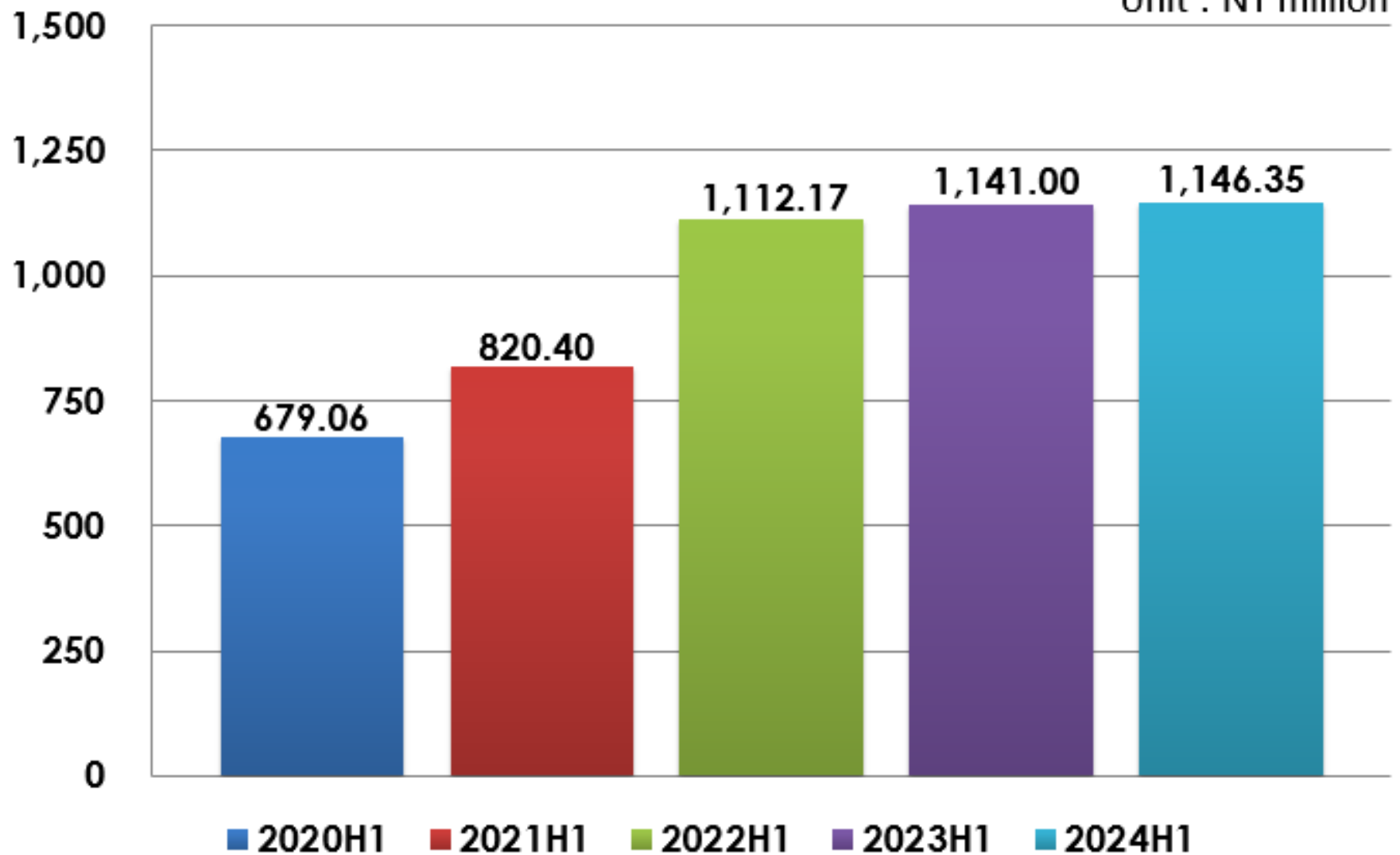
Financial Disclosures

Unit : NT million

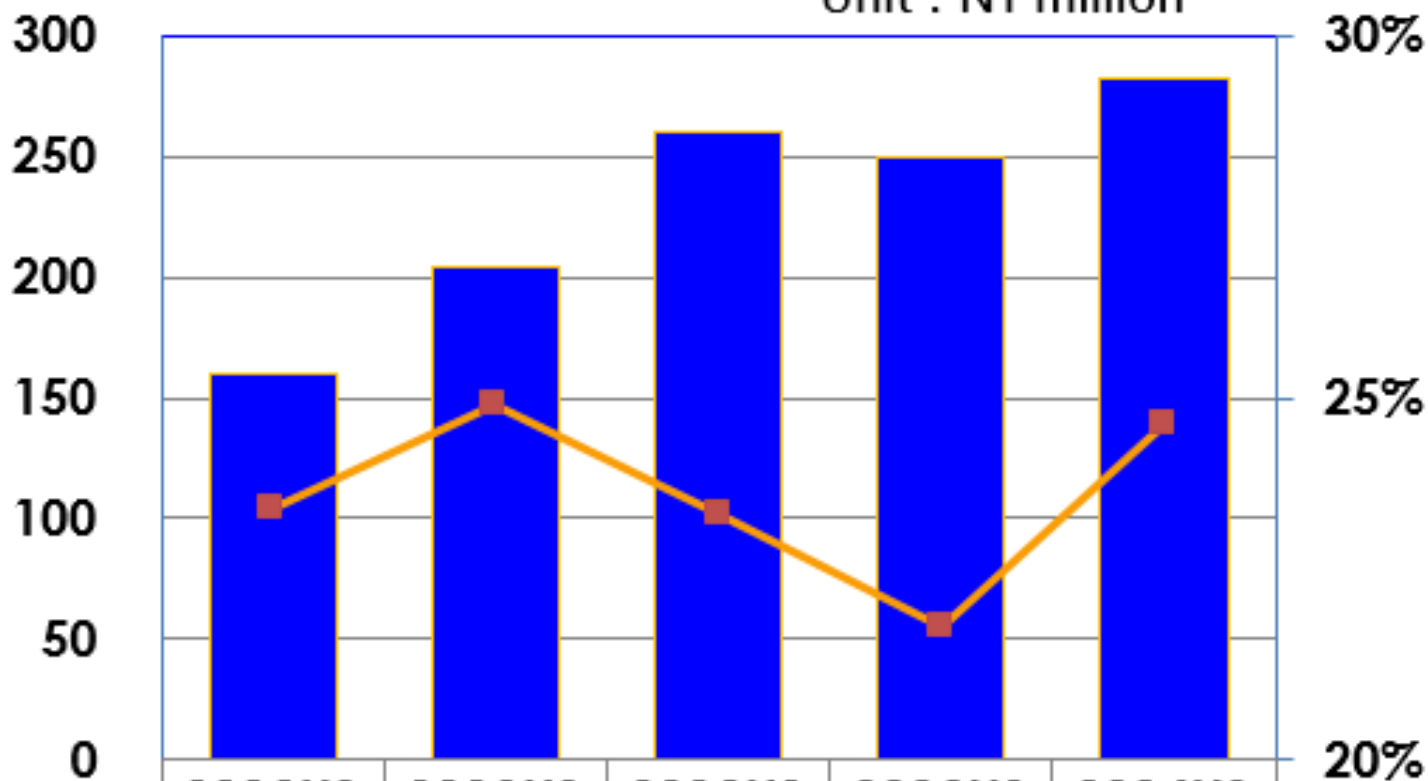
	2020 H1	2021 H1	2022 H1	2023 H1	2024 H1	24H1 vs.23H1
Consolidated Revenue	679.06	820.40	1,112.17	1,141.00	1,146.35	0.47%
Consolidated Net Income	56.49	74.20	103.92	95.47	113.23	18.60%
Profit Margin(%)	8.32%	9.04%	9.34%	8.37%	9.88%	1.51%
EPS	0.60	0.79	1.10	1.01	1.20	18.81%

Consolidated Revenue

Unit : NT million



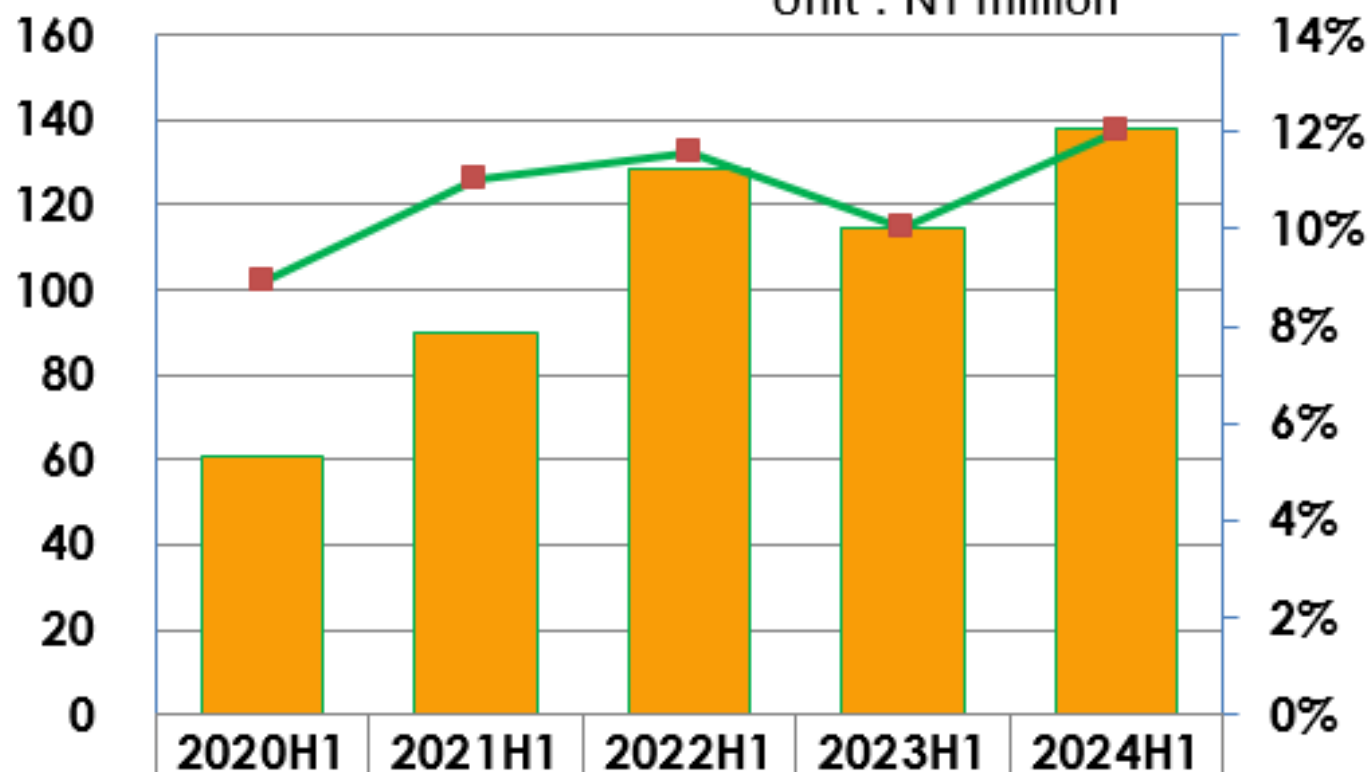
Unit : NT million





Gross profit (Consolidated)	159.42	204.18	259.97	249.22	282.24
Gross profit (%)	23.48%	24.89%	23.38%	21.84%	24.62%

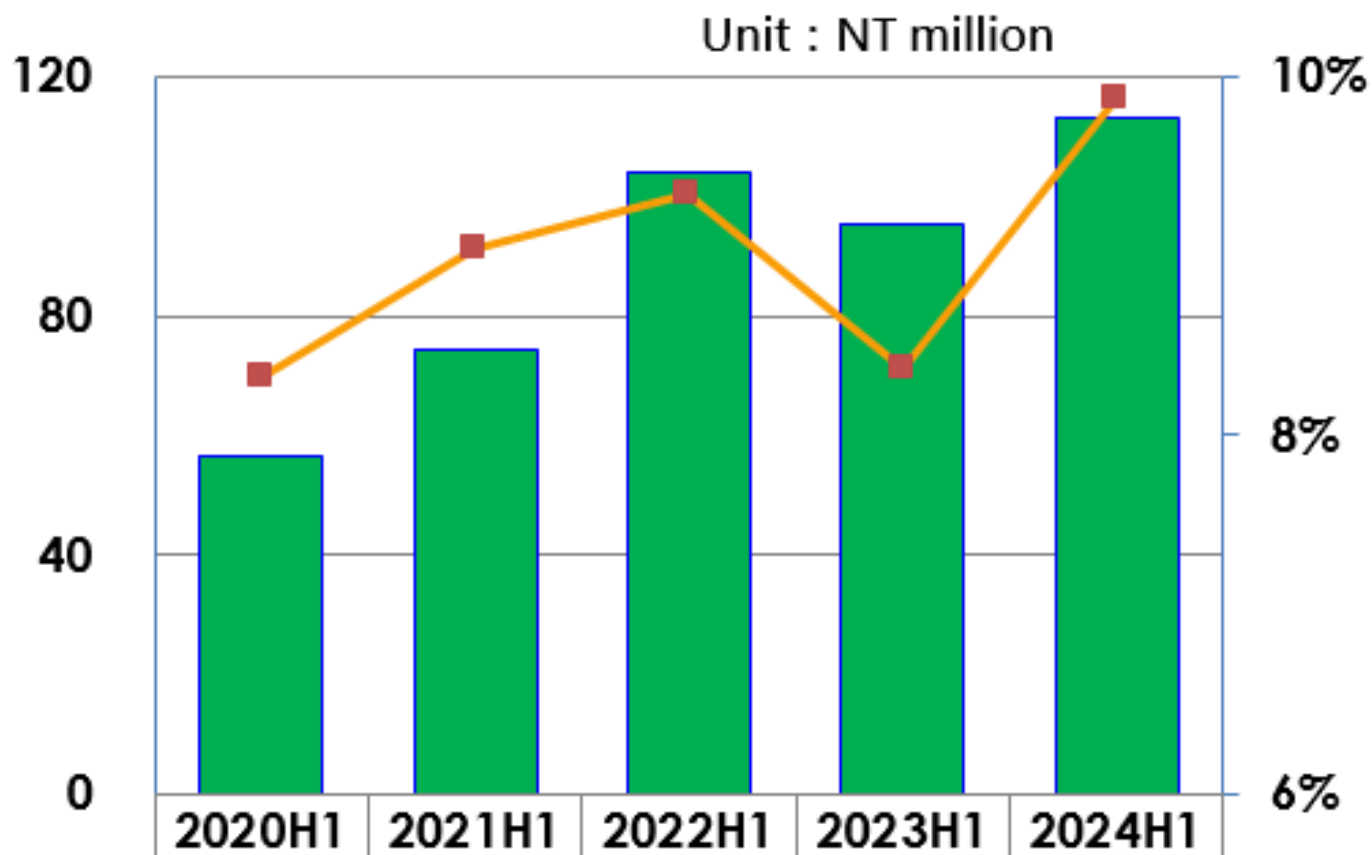
Gross profit (Consolidated)

Unit : NT million



 Operating profit(Consolidated)	60.56	90.23	128.70	114.44	138.09
 Operating profit((%))	8.92%	11.00%	11.57%	10.03%	12.05%

 Operating profit(Consolidated)

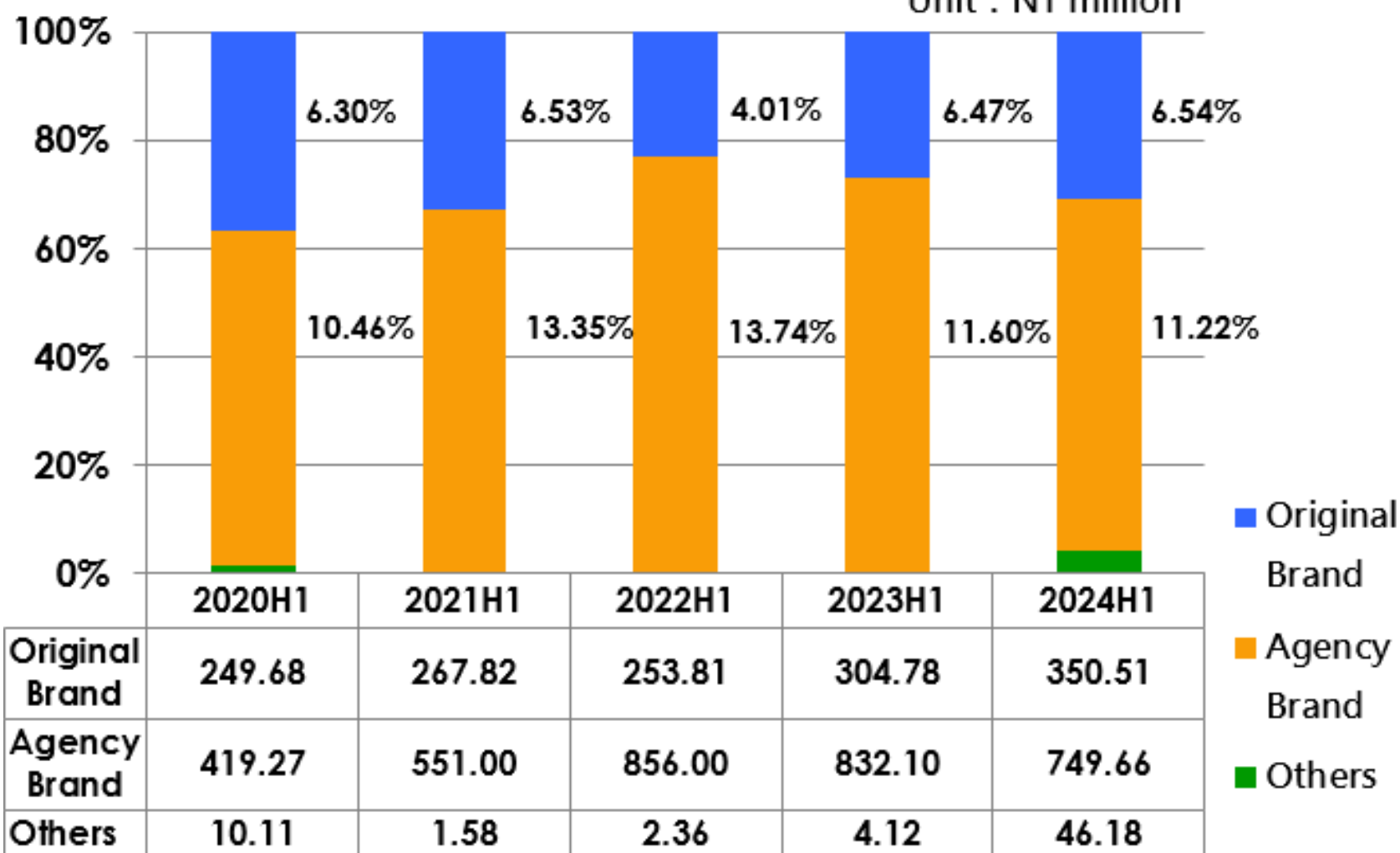


■ Net profit after tax(Consolidated)	56.49	74.20	103.92	95.47	113.23
■ Net profit after tax(%)	8.32%	9.04%	9.34%	8.37%	9.88%

■ Net profit after tax(Consolidated)

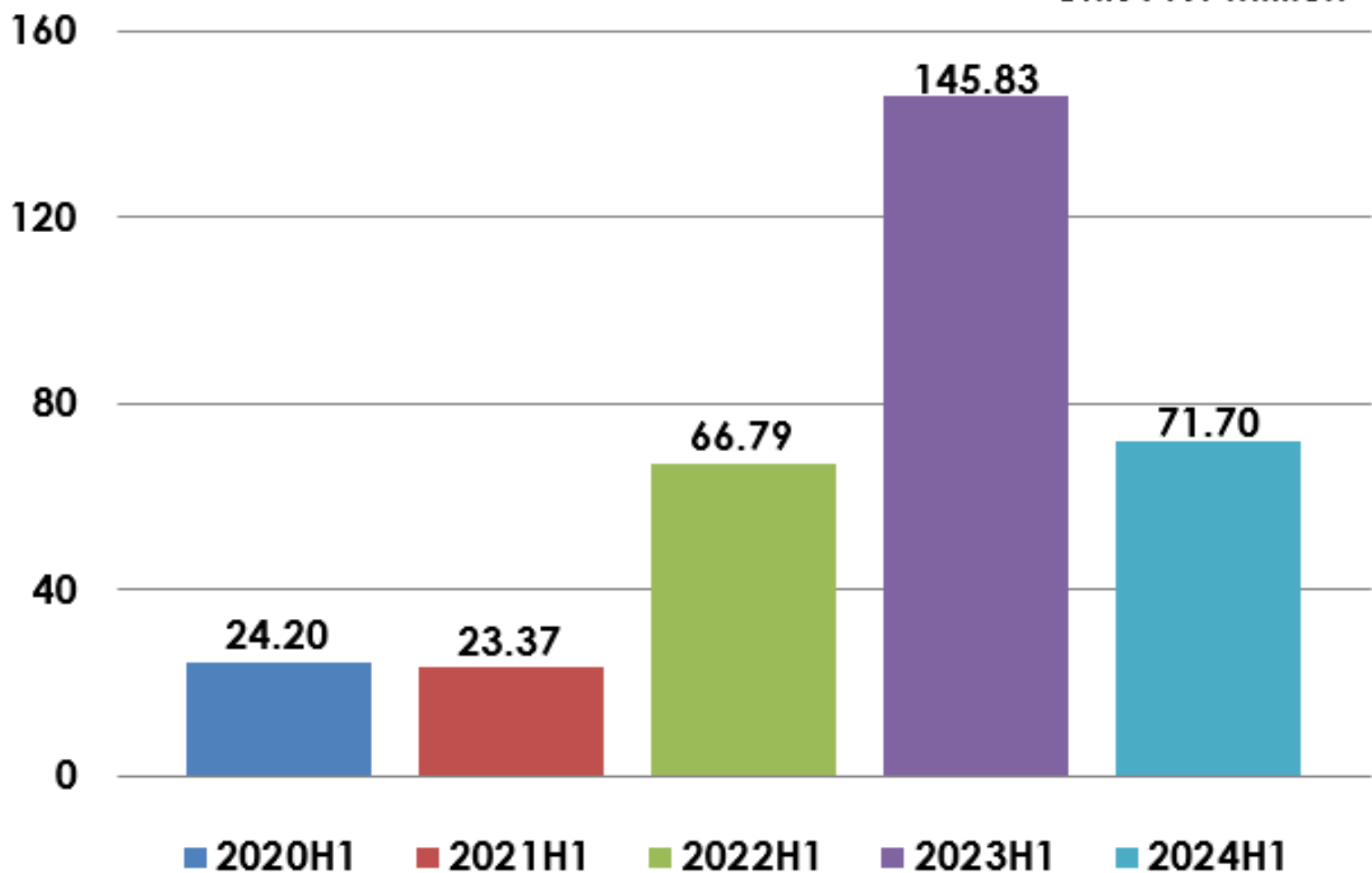
Product Composition (sale vs. net profit rate)

Unit : NT million



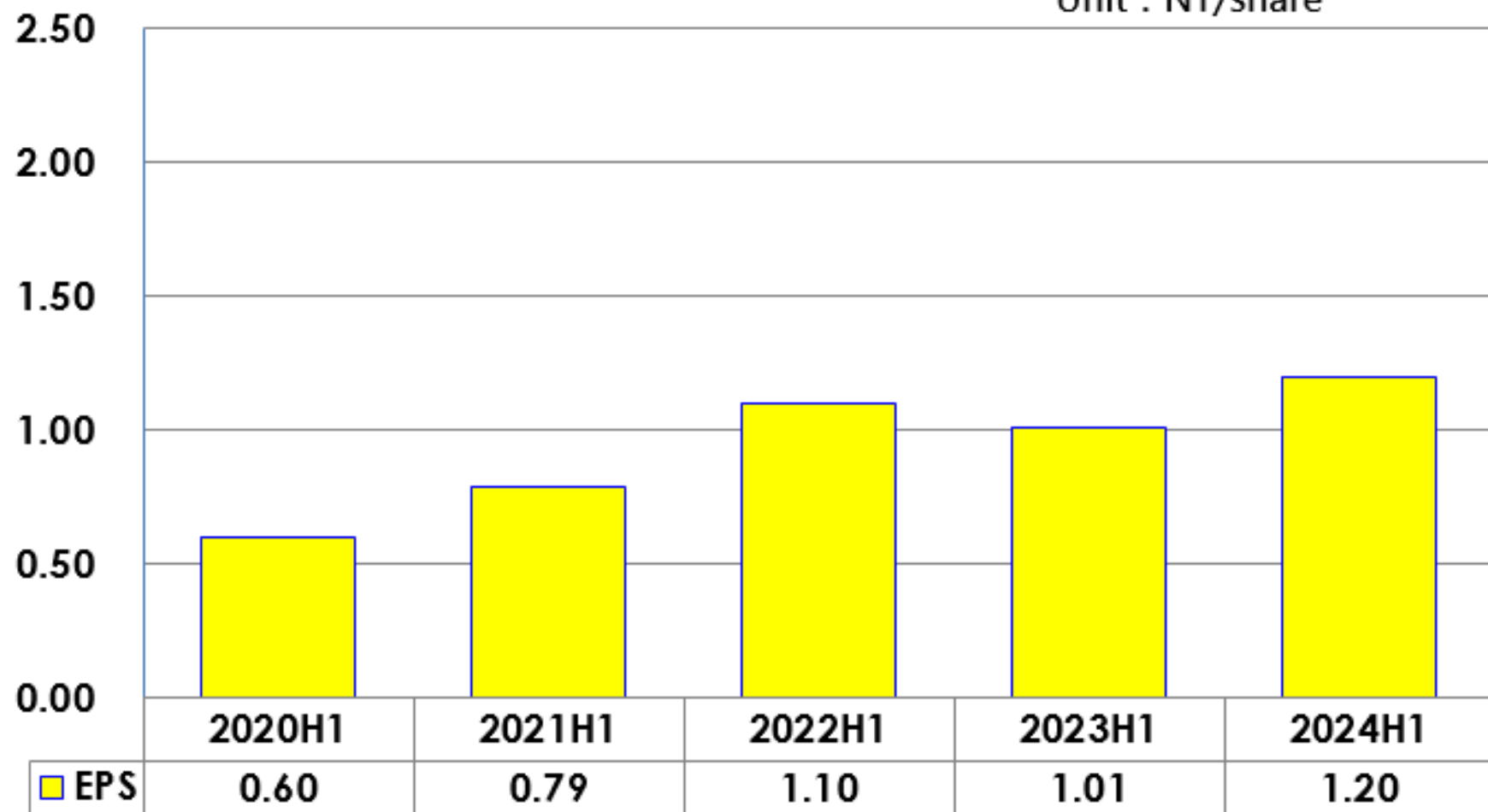
Operating Cash Flow

Unit : NT million



EPS

Unit : NT/share



■ EPS

Financial Analysis

Liquidity	2020H1	2021H1	2022H1	2023H1	2024H1
Current Ratio (%)	205.89%	230.91 %	212.14 %	203.96 %	202.78 %
Quick Ratio (%)	160.29%	159.52 %	171.15 %	177.08 %	184.83 %

Operating Performance	2020H1	2021H1	2022H1	2023H1	2024H1
Average Collection Days	48.59	40.61	42.85	42.23	52.03
Average Inventory Turnover Days	32.71	42.87	39.58	30.45	19.74
Average Payment Day\$	48.10	51.59	32.62	34.63	37.22

Profitability	2020H1	2021H1	2022H1	2023H1	2024H1
Net Margin (%)	8.32 %	9.04 %	9.34 %	8.37 %	9.88 %
EPS(NT\$)	0.60	0.79	1.10	1.01	1.20

Business Strategy



BRANDS

提供各地最美好的產品



Dessert Series Products



Ice Cream Series Products

NIJIYA 日本NIJIYA



MORINAGA

日本森永製菓



OHAYO 日本OHAYO乳業



woongjin Foods

Woongjin Foods



International Beer Series Products

NIJIYA 日本NIJIYA



韓國YOUUS



立陶宛Volfas Engelman



立陶宛GUBERNIJA



Supplies Series Products





Q & A